

CACUSS 2016 Actuals and 2017 Budget

	<u>2016 Budget</u>	<u>2016 Actuals</u>	<u>2017 Budget</u>
Revenue	701,100.00	654,887.03	844,400.00
Expenses			
Member Services	64,500.00	60,353.68	49,250.00
Organizational Development	26,000.00	92,957.94	94,150.00 see note 1
Outreach	22,500.00	21,711.86	19,000.00
Central Office Expenses	171,071.92	191,576.24	238,395.00
Administration	12,000.00	14,897.63	14,500.00
Annual Conference Expenses	430,000.00	417,327.41	555,940.00
Total Expenses	<u>726,071.92</u>	<u>798,824.76</u>	<u>971,235.00</u>
Surplus/Net Expense	-24,971.92	-143,937.73	-126,835.00 see note 2
<i>Net Expense after planned surplus reduction</i>		-38,680.61	-48,435.00

Notes

1. This increase represents the investment from our surplus/retained earnings in a new staff member to support professional development and member engagement, web development and new projects
2. CACUSS has committed to investing in member resources and reducing our retained earnings over the next 2 years. This planned surplus reduction is reflected in our deficit budget plan