

CACUSS 2018 Actuals and 2019 Budget

	<u>2018 Budget</u>	<u>2018 Actuals</u>	<u>2019 Budget</u>
Revenue			
Membership	220,000	194,144	195,000
Conference	425,000	573,170	500,000
Other	125,087	148,271	231,500
Total Revenue	770,087	915,585	926,500
Expenses			
Member Services	109,532	88,918	176,250
Organizational Development	30,650	14,760	11,350
Outreach	8,250	8,542	11,000
Central Office	311,708	309,124	293,256
Administration	16,520	21,255	18,450
Annual Conference	390,000	467,360	455,000
Total Expenses	866,660	909,959	965,306
Surplus/Net Expense	-96,573	5,626	-38,806

Net Expense after planned surplus reduction -16,956 see note 1

1. In 2018 we planned to draw \$79,000 from our retained earnings/surplus to cover the investment in technology and resources for professional development. We did not have to use this money as we ended the FY with a small surplus.